

Office of the Superintendent of Schools  
MONTGOMERY COUNTY PUBLIC SCHOOLS  
Rockville, Maryland

October 6, 2020

MEMORANDUM

To: Members of the Board of Education  
From: Jack R. Smith, Superintendent of Schools  
Subject: Procurement Contracts of \$25,000 or More

WHEREAS, Funds have been budgeted for the purchase of equipment, supplies, and contractual services; and

Resolved, That having been duly advertised, the following contracts be awarded to the low bidders meeting specifications as follows:

- 001B9400023 Maintenance, Repair, Operating Supplies—Extension  
Responsible Office: Division of Maintenance  
Awardee  
W. W. Grainger, Inc., Lake Forest, Illinois \$200,000  
(Local Affiliate: Rockville, Maryland)
- 116116 Stage Rigging Inspection, Repair, and Consulting Services  
Responsible Office: Division of Maintenance  
Awardee  
Stage Rigging Services, Inc., Greensboro, North Carolina \$600,000
- JUST8511 Purchase of Portable HEPA Air Cleaners  
Responsible Office: Division of Construction  
Awardee  
Sylvane, Inc., Roswell, Georgia \$150,000

MBU-533-19	Tire Recapping	
	Responsible Office: Department of Transportation	
	<u>Awardee</u>	
	Service Tire Truck Center, Inc., Bethlehem, Pennsylvania (Local Affiliate: Capitol Heights, Maryland)	\$100,000
4081.10	Art Equipment—Extension	
	Responsible Office: Office of Curriculum and Instructional Programs	
	<u>Awardees</u>	
	American Design Associates, Baltimore, Maryland	\$ 35,455
	Blick Art Materials, LLC, Galesburg, Illinois	7,104
	Midwest Shop Supplies, Inc.,* Sioux City, Iowa	60,509
	Nasco Education, LLC, Fort Atkinson, Wisconsin	1,205
	Pyramid Paper Company, Tampa, Florida	13,327
	School Specialty, Inc., Greenville, Wisconsin (Local Affiliate: Gaithersburg, Maryland)	42,152
	Sheffield Pottery, Inc., Sheffield, Massachusetts	<u>39,220</u>
	Total	\$198,972
4111.6	Overhead Door Installation and Repairs—Extension	
	Responsible Office: Division of Maintenance	
	<u>Awardee</u>	
	Bob's Overhead Door Repair and Service, Inc.,* Baltimore, Maryland	\$100,000
4302.1	Apex Learning Digital Curriculum—Extension	
	Responsible Office: Office of Curriculum and Instructional Programs	
	<u>Awardee</u>	
	Apex Learning, Inc., Seattle, Washington	\$ 48,000
4881.1	College Tracks Access Program—Extension	
	Responsible Office: Office of Student and Family Support and Engagement	
	<u>Awardee</u>	
	College Tracks, Inc., Bethesda, Maryland	\$650,000

4895.1	Middlebury Courses and Site Licenses—Extension	
	Responsible Office: Department of Prekindergarten-12 Curriculum	
	<u>Awardee</u>	
	Middlebury Interactive Languages, LLC, Middlebury, Vermont	\$ 27,000
7050.11	Photographic Equipment and Supplies—Extension	
	Responsible Office: Department of Curriculum and Instruction	
	<u>Awardees</u>	
	B&H Foto & Electronics Corporation, New York, New York	\$ 96,507
	Service Photo Supply, Inc., Baltimore, Maryland	61,527
	Unique Photo, Inc., Fairfield, New Jersey	8,578
	W. B. Hunt Company, Inc., Melrose, Massachusetts	<u>9,606</u>
	Total	\$176,218
7115.8	Early Childhood Equipment and Supplies—Extension	
	Responsible Office: Office of Teaching, Learning, and Schools	
	<u>Awardees</u>	
	Community Products, Chester, New York	\$ 50,250
	Earlychildhood, LLC, Monterey, California	1,100
	Kaplan Early Learning Company, Lewisville, North Carolina	15,668
	School Specialty, Inc., Appleton, Wisconsin (Local Affiliate: Gaithersburg, Maryland)	<u>134,982</u>
	Total	\$202,000
7218.1	WriteOnLine Software	
	Responsible Office: Department of Technology Integration and Support	
	<u>Awardee</u>	
	Crick Software, Inc., Westport, Connecticut	\$ 30,600

7232.1	Read&Write Software for Google Chrome	
	Responsible Office: Department of Technology Integration and Support	
	<u>Awardee</u> Texthelp Systems, Inc., Woburn, Massachusetts	\$ 50,000
7246.1	WeVideo Online Video Editor	
	Responsible Office: Department of Technology Integration and Support	
	<u>Awardee</u> WeVideo, Inc., Menlo Park, California	\$ 59,500
9006.7	Shade and Upholstery Material—Extension	
	Responsible Office: Division of Maintenance	
	<u>Awardees</u> (See note on page 5 ) Frankel Associates, Inc., Bay Shore, New York Grody's Inc., Baltimore, Maryland Mileham & King, Inc., Rockville, Maryland Wave Fabrications, Inc., Smithtown, New York Tidewater Industries, LLC, Hagerstown, Maryland Total	\$589,385
9063.12	Football Supplies and Equipment—Extension	
	Responsible Office: Office of Teaching, Learning, and Schools	
	<u>Awardees</u> All American Sports Corporation, North Ridgeville, Ohio Bill Fritz Sports Corporation, Apex, North Carolina Kranos Holding Corporation, Litchfield, Illinois Marty Gilman, Inc., Gilman, Connecticut Pyramid Paper Company, Tampa, Florida School Specialty, Inc., Appleton, Wisconsin (Local Affiliate: Gaithersburg, Maryland) The Prophet Company, Owatonna, Minnesota Varsity Brands Holding Company, Inc., Jenkintown, Pennsylvania (Local Affiliate: Forestville, Maryland) Total	\$ 73,985 4,620 23,300 2,860 3,330 8,034 17,592 <u>35,015</u> \$168,736

9114.13	Canned Fruits and Vegetables—Extension	
	Responsible Office: Division of Food and Nutrition Services	
	<u>Awardees</u> (See note on page 5 )	
	Apple & Eve, LLC, Port Washington, New York (Local Affiliate: Hanover, Maryland)	
	Calfed Financial Corporation, Elwood, Indiana	
	FoodPro Corporation, Frederick, Maryland	
	Total	\$480,910
9426.3	Vehicle Oil Changing Services—Extension	
	Responsible Office: Department of Transportation	
	<u>Awardee</u>	
	WLR Automotive Group, Inc., Frederick, Maryland	\$ 60,000
9435.3	Indoor Air Quality Equipment and Supplies	
	Responsible Office: Division of Maintenance	
	<u>Awardees</u>	
	AramSCO, Inc., Thorofare, New Jersey	\$ 49,633
	Smart Supply Company, Olney, Maryland	<u>56,730</u>
	Total	\$106,363
	<b>TOTAL PROCUREMENT CONTRACTS \$25,000 OR MORE</b>	<b>\$3,997,684</b>

\* Denotes Minority-, Female-, or Disabled-owned Business

Note: Contract amounts will be based on individual requirements.

Formal bids and request for proposals (RFPs) were obtained and evaluated by the Procurement Unit, Department of Materials Management, in consultation with the users. The tabulations, cost comparisons, and budget account verifications are available in Procurement Unit files. Summary information about vendors that receive payments of \$25,000 or more during a fiscal year, July 1 through June 30 of the following year, is available in the Funding Accountability and Transparency [database](#) on the Montgomery County Public Schools website. The information identifying vendors by names and locations is the information submitted on the Internal Revenue Service Form W-9 with local affiliates noted as applicable.

JRS:MBM:DGT:EM:ESD:amd

Attachment

Bid Activity Report  
October 6, 2020

BID No.	BID NAME	No. of Vendors Mailed	No. MFD Vendors Mailed	Total No. of Bids Received	Total No. of MFD Bids Received	Total No. of Bids Awarded	Total No. of MFD Contracts Awarded
001B9400023	Maintenance, Repair, Operating Supplies—Extension	N/A State of Maryland Contract					
116116	Stage Rigging Inspection, Repair, and Consulting Services	N/A Loudoun County Public Schools Contract					
JUST8511	Purchase of Portable HEPA Air Cleaners	N/A					
MBU-533-19	Tire Recapping	N/A Baltimore County Public Schools Contract					
4081.10	Art Equipment—Extension	15	4	9	3	7	1
4111.6	Overhead Door Installation and Repairs—Extension	8	1	1	1	1	1
4302.1	Apex Learning Digital Curriculum—Extension	N/A					
4881.1	College Tracks Access Program—Extension	N/A					
4895.1	Middlebury Courses and Site Licenses—Extension	N/A					
7050.11	Photographic Equipment and Supplies—Extension	10	1	4	0	4	0
7115.8	Early Childhood Equipment and Supplies—Extension	24	7	11	1	4	0
7218.1	WriteOnLine Software	N/A					
7232.1	Read&Write Software for Google Chrome	N/A					
7246.1	WeVideo Online Video Editor	N/A					
9006.7	Shade and Upholstery Material—Extension	16	2	5	0	5	0

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9063.12	Football Supplies and Equipment—Extension	40	8	8	0	8	0
9114.13	Canned Fruits and Vegetables—Extension	16	3	8	2	3	0
9145.1	Fresh Produce—Extension	5	1	5	1	1	0
9426.3	Vehicle Oil Changing Services—Extension	2	0	1	0	1	0
9435.3	Indoor Air Quality Equipment and Supplies	7	0	3	0	2	0